



UNIVERSITY of SAN CARLOS

SCIENTIA • VIRTUS • DEVOTIO

*To all whom these presents shall come
Greetings*

Be it known that

Doryn Jan Lauzon Avila

*having satisfactorily completed the prescribed Curriculum, in accordance with the recommendation of the
Faculty, the approval of the Board of Trustees and by Authority of the Government of the Philippines,
has this day been granted the degree of*

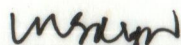
Master in Business Administration


with all the Rights and Privileges thereunto appertaining.

*In testimony whereof are hereunto affixed the Corporate Seal of the University and the
Signatures of the President, the Vice President for Academic Affairs, and the Dean.*

Given at Cebu City, Philippines, this 17th day of December 2022.




MELANIE B. DE OCAMPO, CSS, PhD BA
Dean


FR. NARCISO A. CELLAN, JR., SVD, DComm
President


ATTY. JOAN S. LARGO, JD, LL.M.
Assistant Vice President for Academic Affairs

OFFICE OF THE REGISTRAR

Nasipit, Talamban, 6000 Cebu City, Philippines
Tel No. (+63 32) 230-0100 local 115, 112, 138
Email Address: registrar@usc.edu.ph

**ACCREDITED**

Charter Member Philippine Accrediting
Association of Schools, Colleges and
Universities (PAASCU)

SCHOOL CODE: 7078

UNIVERSITY of SAN CARLOS
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CERTIFIED ISO 9001:2015**OFFICIAL TRANSCRIPT OF RECORDS**

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PERSONAL DATA

Student Name : **AVILA, DORYN JAN LAUZON**
ID Number : 06307081
Birthdate : JANUARY 15, 1981
Birthplace : BAYBAY, LEYTE
Gender : FEMALE
Religion : ROMAN CATHOLIC
Citizenship : FILIPINO
Parent/Spouse : DON M. AVILA
Address : DUPLI I-1, VSU, VISCA, BAYBAY CITY 6521,
LEYTE, REGION 8 - EASTERN VISAYAS,
PHILIPPINES



Contact Number : 09306479167

PRELIMINARY EDUCATION

Elementary : VISCA FOUNDATION ELEMENTARY SCHOOL Year : 1994
Secondary : VISCA LABORATORY HIGH SCHOOL Year : 1998

GRADING SYSTEM

GRADE	EQUIVALENT	INDICATION
1.0	A+	100-95% Excellent
1.1-1.5	A- A-	94-90% Very Good
1.6-2.5	A- - B-	89-80% Good
2.6-3.0	C+ -C	79-75% Fair
5.0	C-	74 Failure
INC	"Incomplete"	
NC	"No Credit"	
W	"Withdrawal with official notice"	
IP	In Progress	
P	Passed	

One collegiate/graduate unit of credit is one hour lecture or recitation each week or total of 18 hours in a semester. Three hours laboratory work, drafting, or a shop work each week or a total of 54 hours a semester as regarded as equivalent also to one unit of credit.

The semestral average grade of a student is computed by multiplying the number of units assigned to a course by the grade earned and the product divided by the total units earned for the semester.

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JAMES ANTHONY T. TOLEDO
University Registrar

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**ENTRANCE ADMISSION : GRADUATED WITH THE DEGREE OF BACHELOR OF
SCIENCE IN AGRIBUSINESS MAJOR IN BUSINESS
MANAGEMENT ON APRIL 2, 2002 AT THE LEYTE STATE
UNIVERSITY. PER LSU BOARD OF REGENTS RESOLUTION
NO. 7, S. 2002 DATED FEBRUARY 8, 2002.**

Student Name : AVILA, DORYN JAN LAUZON

FIRST TRIMESTER 2006-2007 - MBA

Code	Title	Grade	Credit/s
MBA 200B	INTRODUCTION TO BUSINESS STATISTICS	1.2	3.0
MBA 201N	BUSINESS MANAGEMENT AND ORGANIZATIONAL DYNAMICS	1.2	3.0
MBA 202	MANAGERIAL ACCOUNTING AND CONTROL SYSTEMS	2.0	3.0

SECOND TRIMESTER 2006-2007 - MBA

Code	Title	Grade	Credit/s
MBA 203X	OPERATIONS RESEARCH	NC	
MBA 222N	HUMAN BEHAVIOR IN ORGANIZATION	NC	
MBA 251	BUSINESS POLICY AND ETHICS	NC	

FIRST TRIMESTER 2008-2009 - MBA

Code	Title	Grade	Credit/s
MBA 240	OPERATIONS MANAGEMENT	NC	
MBA 251	BUSINESS POLICY AND ETHICS	1.5	3.0

SECOND TRIMESTER 2008-2009 - MBA

Code	Title	Grade	Credit/s
MBA 2038	OPERATIONS MANAGEMENT	NC	
MBA 2048	MANAGERIAL ECONOMICS	NC	
MBA 2108	FINANCIAL MANAGEMENT	NC	

THIRD TRIMESTER 2008-2009 - MBA

Code	Title	Grade	Credit/s
MBA 2358	SALES MANAGEMENT	1.4	3.0
MBA 2428	TQM	1.4	3.0

SECOND TRIMESTER 2012-2013 - MBA

Code	Title	Grade	Credit/s
MBA 2108	FINANCIAL MANAGEMENT	1.3	3.0
MBA 2468	DEVELOPMENT ECONOMICS	1.4	3.0

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Student Name: AVILA, DORYN JAN LAUZON

THIRD TRIMESTER 2012-2013 - MBA

Code	Title	Grade	Credit/s
MBA 2078	STATISTICS FOR BUSINESS RESEARCH	NC	
MBA 2308	MARKETING MANAGEMENT	NC	
MBA 2978	ELEMENTS OF BUSINESS RESEARCH	1.3	3.0

FIRST TRIMESTER 2013-2014 - MBA

Code	Title	Grade	Credit/s
MBA 2208	HUMAN RESOURCE MANAGEMENT	1.3	3.0
MMA 600	MANAGERIAL ECONOMICS	NC	

SECOND TRIMESTER 2013-2014 - MBA

Code	Title	Grade	Credit/s
MBA 2038	OPERATIONS MANAGEMENT	INC	
MBA 2048	MANAGERIAL ECONOMICS	1.9	3.0
MBA 2558	BUSINESS STRATEGY	2.0	3.0

THIRD TRIMESTER 2013-2014 - MBA

Code	Title	Grade	Credit/s
MBA 2068	ORGANIZATIONAL BEHAVIOR	INC	
MBA 2078	STATISTICS FOR BUSINESS RESEARCH	1.5	3.0

FIRST TRIMESTER 2015-2016 - MBA

Code	Title	Grade	Credit/s
ECON 298X	RESEARCH METHODS	5.0	
MBA 2308	MARKETING MANAGEMENT	NC	
MM 1503	ADVANCED STUDIES IN SUPPLY CHAIN MANAGEMENT	5.0	

SECOND TRIMESTER 2015-2016 - MBA

Code	Title	Grade	Credit/s
MBA 2038	OPERATIONS MANAGEMENT	NC	

THIRD TRIMESTER 2015-2016 - MBA

Code	Title	Grade	Credit/s
MM 1502	PRODUCT/SERVICE DEVELOPMENT	2.0	3.0

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Student Name : AVILA, DORYN JAN LAUZON

MM	1601	WAGE AND SALARY ADMINISTRATION AND PERFORMANCE MANAGEMENT	1.1	3.0
FIRST TRIMESTER 2016-2017 - MBA				
Code	Title	Grade	Credit/s	
MBA 2308	MARKETING MANAGEMENT	1.1	3.0	
MBA 2408	BUSINESS ETHICS AND CORPORATE SOCIAL RESPONSIBILITY	1.6	3.0	
MBA 2988	RESEARCH PROPOSAL	1.5	3.0	
SECOND TRIMESTER 2016-2017 - MBA				
Code	Title	Grade	Credit/s	
MBA 2038	OPERATIONS MANAGEMENT	2.0	3.0	
MBA 2138	INVESTMENTS & PORTFOLIO ANALYSIS	1.9	3.0	
THIRD TRIMESTER 2016-2017 - MBA				
Code	Title	Grade	Credit/s	
MBA 2068	ORGANIZATIONAL BEHAVIOR	1.1	3.0	
FIRST TRIMESTER 2017-2018 - MBA				
Code	Title	Grade	Credit/s	
MM 1603	ORGANIZATIONAL DEVELOPMENT	1.1	3.0	
SECOND TRIMESTER 2017-2018 - MBA				
Code	Title	Grade	Credit/s	
COM RES	COMMERCE RESIDENCY	IP		
SECOND TRIMESTER 2018-2019 - MBA				
Code	Title	Grade	Credit/s	
COM RES	COMMERCE RESIDENCY	IP		
THIRD TRIMESTER 2018-2019 - MBA				
Code	Title	Grade	Credit/s	
MBA 2998	THESIS COUNSELING	IP		
FIRST SEMESTER 2019-2020 - M-BA				
Code	Title	Grade	Credit/s	

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OFFICIAL TRANSCRIPT OF RECORDS**Student Name : AVILA, DORYN JAN LAUZON****MBA 2998 THESIS COUNSELING****IP****SECOND SEMESTER 2019-2020 - M-BA**

Code	Title	Grade	Credit/s
MBA 2998	THESIS COUNSELING	IP	

FIRST SEMESTER 2020-2021 - M-BA

Code	Title	Grade	Credit/s
MBA 2998	THESIS COUNSELING	P	3.0

SECOND SEMESTER 2020-2021 - M-BA

Code	Title	Grade	Credit/s
MBA 2998	THESIS COUNSELING	IP	
MM 1503	ADVANCED STUDIES IN SUPPLY CHAIN MANAGEMENT	1.3	3.0

FIRST SEMESTER 2021-2022 - M-BA

Code	Title	Grade	Credit/s
MBA 2998	THESIS COUNSELING	P	3.0

SECOND SEMESTER 2021-2022 - M-BA

Code	Title	Grade	Credit/s
MBA 2998	THESIS COUNSELING	IP	

FIRST SEMESTER 2022-2023 - M-BA

Code	Title	Grade	Credit/s
MBA 2998	THESIS COUNSELING	P	3.0

Graduated : MASTER IN BUSINESS ADMINISTRATION**Date of Graduation : December 17, 2022****Thesis/Dissertation : "ASSESSMENT OF MARKETING STRATEGIES AND BUYING BEHAVIOR OF VACUUM FRIED JACKFRUIT IN BAYBAY LEYTE"****Special Order (S.O.) Requirement : EXEMPTED. The University of San Carlos has been granted autonomous status by the Commission on Higher Education with the benefit of exemption from the issuance of Special Order (S.O.) for its graduates.****Date Issued : July 10, 2023****Purpose : FOR EVALUATION**

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